

CURRICULUM VITAE

ALESSANDRO INNOCENTI

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CURRENT POSITION

Associate Professor of Economics, University of Siena.

EDUCATION

B.A., Political Sciences (summa cum laude), University of Firenze, April 1987.

Ph.D., History of Economic Thought, University of Firenze, June 1993.

Thesis title: "The Introduction of Game Theory into Economics from the Origins to 1959".

PREVIOUS EMPLOYMENT

Bank employee, 1984-1987.

Associate researcher, Ires Toscana, Firenze, 1989-1994.

Assistant Professor of Economics, Faculty of Economics, University of Siena, 1994-2001.

TEACHING EXPERIENCE

Undergraduate Courses: *Economics of Organization, Game Theory, Microeconomics, Experimental Economics*, Faculty of Economics, University of Siena; *Cultural Economics, Economics of the Firm*, Faculty of Language and Philosophy, University of Siena.

Postgraduate Courses: *Cognitive and Experimental Economics, Industrial Economics, Decision Theory*, Ph. D. Program in Economics, University of Siena; *Cognitive Economics*, Ph. D. Program in Cognitive Sciences, University of Siena; *Economics of Innovation and Local Development*, Master University of Siena, Master Quality and Small Firms Organization CTQ Siena, Specialization School for Public Functionaries SSPAL Roma.

PROFESSIONAL SERVICE

Research group coordinator: "Public Spending on R&D", Commission of Public Spending, Ministry of Treasure, Roma, 1998-1999.

Scientific coordinator: LabSi Experimental Economics Laboratory, University of Siena, 2001-present.

Scientific coordinator: Cognitive Economics, Ph. D. Program in Cognitive Sciences, University of Siena, 2003-present.

Secretary-General: Italian Association for the History of Political Economy, 2008-2011.

Director: Inter-University Center for Experimental Economics, 2008-present.

Associate Researcher: Eye-Tracking & Vision Lab, Università di Siena, 2008-present.

Associate Researcher: BEFINLAB The Research Laboratory for Behavioral Finance, 2010-present.

Scientific coordinator: Research Programme "Virtual Workplaces for the Analysis of Organizational Well-Being (ALBO)", PAR FAS Regione Toscana Linea di Azione 1.1.a.3., 2011- present.

FELLOWSHIPS AND AWARDS

Italian Parliament Scholarship. Faculty of Political Science, University of Firenze, 1988-1989.

Visiting Research Fellow. Columbia University, New York, 1991-1992.
Postdoctoral Fellowship. Department of Economics, University of Torino, 1993-1994.
Grant-in-aid for Scientific Research. Faculty of Economics, University of Tokyo, 1995-1996.
Visiting Professor, University of Bangalore, 2001-2002.
Fulbright Research Scholar Grant, Center for Cognitive Sciences (RUCCS), Rutgers University, 2007-2008.
Research Grant PRIN Italian Ministry of University, *Risk and Ambiguity: New Theories and Applications to Market Analysis and Institutional Design*, 2007-2011.
Research Grant PAR FAS Tuscany Regione, *Virtual Workplaces for the Analysis of Organizational Well-Being (ALBO)*, 2011-present.

CURRENT RESEARCH INTERESTS

Cognitive Economics. Learning and Information Processing.
Experimental Economics. Individual Behaviour in the Laboratory.
History of Economic Thought. History of Game Theory and Experimental Economics.

SELECTED PUBLICATIONS

“Oskar Morgenstern and the Heterodox Potentialities of the Application of Game Theory to Economics”, *Journal of the History of Economic Thought*, Vol. 17, n. 2, Fall 1995, pp. 205-227.

“Buyer and Seller Effect Disentangled. An Experiment on the Microstructure of Demand” (with Claudio Borelli and Luigi Luini), in Luigi Luini (ed.), *Uncertain Decisions. Bridging Theory and Experiments*, Kluwer, Boston, 1999, pp. 319-341.

“Small Firms and Manufacturing Employment” (with Paolo Carnazza and Alessandro Vercelli), in Andrea Boltho, Alessandro Vercelli and Hiroshi Yoshikawa (eds.), *Comparing Economic Systems: Italy and Japan*, Palgrave, Houndmills, 2001, pp. 158-176.

“Production outsourcing in Italian manufacturing industry”, in Massimo Di Matteo and Paolo Piacentini (eds.), *The Italian Economy at the Dawn of the 21st Century*, Ashgate Publishing, Aldershot, 2003, pp. 212-235.

“Outsourcing and Information Management. A Comparative Analysis of France, Italy and Japan in both Small and Large Firms” (with Sandrine Labory), *The European Journal of Comparative Economics*, Vol. 1, n. 1, 2004, pp. 107-125.

“Thought and performed experiments in Hayek and Morgenstern” (with Carlo Zappia), in Philippe Fontaine and Robert Leonard (eds.), *The Experiment in the History of Economics*, Routledge, London, 2005, pp. 71-97.

“Drift effect under timing without observability. Experimental evidence” (with Mauro Caminati and Roberto Ricciuti), *Journal of Economic Behavior & Organization*, Vol. 61, n. 3, 2006, pp. 393-414.

“Player Heterogeneity and Empiricism in Schelling”, *Journal of Economic Methodology*, Vol. 14, n. 4, December 2007, pp. 409-428.

Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments (edited with Patrizia Sbriglia), Palgrave MacMillan, Houndmills and New York, 2008.

“Gender Differences in Altruism. An Experimental Study” (with Maria Grazia Pazienza), in Alessandro Innocenti and Patrizia Sbriglia (eds), *Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments*, Palgrave MacMillan, Houndmills, 2008, pp. 134-158.

“The Gender Effect in the Laboratory. Experimenter Bias and Altruism” (with Maria Grazia Pazienza), in Francesca Bettio and Alina Vershchagina (eds), *Frontiers in the Economics of Gender*, Routledge, New York, 2008, pp. 243-265.

“Drift and equilibrium selection with human and computer players” (with Mauro Caminati and Roberto Ricciuti), *Economics Bulletin*, Vol. 3, n. 19, 2008, pp. 1-7

“Linking Strategic Interaction and Bargaining Theory. The Harsanyi-Schelling Debate on the Axiom of Symmetry”, *History of Political Economy*, Vol. 40, n. 1, 2008, pp. 111-132.

“CSR, rationality and the ethical preferences of investors in a laboratory experiment” (with Costanza Consolandi and Alessandro Vercelli), *Research in Economics*, Vol. 63, n. 4, December 2009, pp. 242-252.

“How a Psychologist Informed Economics: The Case of Sidney Siegel”, *Journal of Economic Psychology*, Vol. 31, n. 3, June 2010, pp. 421-434.

"Overconfident behavior in informational cascades: An eye-tracking study" (with Alessandra Rufa and Jacopo Semmoloni), *Journal of Neuroscience, Psychology, and Economics*, Vol. 3, n. 2, November 2010, pp. 74-82.

"Voting by Ballots and Feet in the Laboratory" (with Chiara Rapallini), *Giornale degli Economisti e Annali di Economia*, Vol.7, n.1, January 2011, pp. 3-24.

"Intra-Day Anomalies in the Relationship between U.S. Futures and European Stock Indexes" (with Pier Malpenga, Lorenzo Menconi and Alessandro Santoni), *Journal of Index Investing*, Vol. 1, n. 4, Spring 2011, pp. 40-52.

Neuroscience and the Economics of Decision Making (edited with Angela Sirigu), Routledge, London and New York, 2012.

"Time lags in Processing Market-Sensitive Information: A Case Study " (with Pier Malpenga, Lorenzo Menconi and Alessandro Santoni), *Journal of Index Investing*, forthcoming – accepted 04/25/2012.

CONFERENCE PRESENTATIONS

Conference *Conceptual Approaches to Conversion*, International Institute for Peace, Vienna, November 1990; II Italian Conference of Experimental Economics, Alessandria, February 1994; Economic Science Association, Fall Meeting, Tucson, October 1995; The Siena Conference, *Siena-Tokyo Research Project*, Siena, October 1996; II International Workshop *Innovation, SMEs Systems and Local Development*, Cremona, June 1997; The Tokyo Conference, *Siena-Tokyo Research Project*, Tokyo, October 1997; 5th Annual European Conference on the History of Economics, Cachan, April 1999; V AISPE Conference, Firenze, September 1999; Conference *Enterprises, labour markets and institutions in Italy facing the challenges of the XXI century*, Tokyo, October 2001; European Association for Evolutionary Political Economy Siena Conference 2001, Siena November 2001; The 5th Annual EUNIP Conference, Wien, November 2001; Third Congress on Proximity, *New Growth and Territories*, Paris, December 2001; I Workshop LabSi, Siena, November 2002; 7th CEEL Workshop in Experimental Economics, Trento, May 2003; ESA European Conference, Erfurt, September 2003; II Workshop LabSi, Siena, October 2003; International ESA Meeting, Amsterdam, June 2004; HES 2004 Conference, Toronto, June 2004; II Workshop *Mathematics in the History of Economics*, Siena, June 2004; I Annual Conference STOREP, Belgirate, June 2004; III Workshop LabSi, Siena, December 2004; ESHET 2005 Conference, Stirling, June 2005; II Annual Conference STOREP, Siena, June 2005; International Summer School of Research, XVIII Workshop *Gender and Economics*, Siena, July 2005; ESA European Regional Meeting, Alessandria, September 2005; ESHET 2006 Conference, Porto, April 2006; International Workshop on Behavioural Game Theory and Experiments, Capua, May 2006; III Annual Conference STOREP, Lecce, June 2006; 2007 ESA World Meeting at LUISS in Rome, June 2007; IV Annual Conference STOREP, Pollenzo, June 2007; 2007 LabSi International Conference on Political Economy and Public Choice, Siena, September 2007; 2nd Annual European Conference on the History of Economics (ECHE 2007), Siena, October 2007; V Annual Conference STOREP, Luiss Roma, June 2008; 2008 Florence Experimental Economics Workshop, June 2008; IMEBE 2009 5th International Meeting on Experimental & Behavioral Economics, Granada, April 2009; Joint Workshop Rutgers-Siena, *Mind and Culture*, University of Siena, June 2009; I SEET (Southern Europe Experimentalists Team) Workshop, Marrakech, January 2010; ESHET Conference 2010, University of Amsterdam, March 2010; Cognitive and Experimental Economics, Decision and Bounded Rationality, University of Caserta, May 2010; Seminars of CentER, Tilburg University, May 2010; VII STOREP Conference, University of Trento, June 2010; II Joint Workshop Rutgers-Siena, RuCCS Center for Cognitive Sciences Rutgers University, June 2010; 2010 LabSi Conference *Neuroscience and Decision Making*, Università di Siena, September 2010; The 2011 meeting of the Asia-Pacific Economic Science Association, Kuala Lumpur, February 2011; 2011 Florence Workshop on Behavioural and Experimental Economics, Firenze, April 2011; Experimental Methods and Economic Modelling, Second University of Naples, Capua, June 2011; III Rutgers-Siena Workshop on Cognitive Sciences, University of Siena, June 2011.